

Management Processes

Develop Vision  
and Strategy

Develop and  
Manage Services

Manage Business  
Capabilities

Market and Sell  
Services

Core Processes

Contract  
Acquisition

Demand-to-Selection

Selection-to-Bid

Approval-to-Contract

Contract  
Execution

Contract-to-Plan

Plan-to-Completion

Completion-to-Expiry

Support Processes

Manage Human  
Capital

Manage IT

Manage Financial  
Resources

Manage Assets

Manage Risk and  
Compliance

Manage External  
Relationships